

# PHC Reports Record Results for Second Quarter Fiscal 2008

February 14, 2008

## Q2 Revenues up 28%, Net Income up 85% vs. Same Year-Ago Quarter

PEABODY, MA, Feb 14, 2008 (MARKET WIRE via COMTEX News Network) -- PHC, Inc., d.b.a. Pioneer Behavioral Health (AMEX: PHC), a leading provider of inpatient and outpatient behavioral health services and pharmaceutical research, announced financial results for the second quarter ended December 31, 2007.

Q2 2008 Financial and Operational Highlights

- -- Record second quarter revenues of \$12.7 million, increased 28% vs. Q2 2007.
- -- Record second quarter net income of \$0.5 million or \$0.02 per share, increased 85% vs. Q2 2007.
- -- Second quarter patient care revenue increased 27% vs. Q2 2007.
- -- Patient days increased 6% vs. Q2 2007.
- -- Balance sheet continued to strengthen: Total liabilities reduced by \$0.3 million from Q1 2008. Shareholders' equity increased more than \$1 million since 6/30/07.
- -- Construction of the Seven Hills Behavioral Institute near Las Vegas, Nevada continued as scheduled and remains on track to open in Q4 2008. Seven Hills is projected to contribute annualized revenue of approximately \$12 million, along with higher margins than PHC's other inpatient facilities.
- -- Expanded agreement for services with major railroad customer.

Key Financial Indicators								
(In thousands, except per-share amounts.)								
Q2 2008 vs. Q2 2007	Q2	2008	Q2	2007	Ch	ange	%	Change
Consolidated revenues	\$	12,694	\$	9,952	\$	2,742		28%
Patient care revenues	\$	10,131	\$	7,947	\$	2,184		27%
Net Income Before Taxes	\$	787	\$	423	\$	364		86%
Net Income	\$	482	\$	261 \$	\$	221		85%
Earnings per share - Basic	\$	0.02	\$	0.01	\$	0.01		100%
Earnings per share - Diluted	\$	0.02	\$	0.01	\$	0.01		100%

### Second Quarter Financial Results

For the three months ended December 31, 2007, and compared to the same quarter a year ago, total net revenue from operations increased 28% to \$12.7 million, as compared to \$10.0 million for the three months ended December 31, 2006. This increase is primarily attributable to an increase in net revenue of the company's patient care segment, which was up 27% to \$10.1 million from \$7.9 million in the same year-ago period. Revenue from the pharmaceutical studies segment increased 63% to \$1.4 million as compared to \$0.9 million for the same quarter last year. Contract support services revenue provided by the company's Wellplace subsidiary remained relatively stable at \$1.1 million.

Income from operations for the quarter totaled \$0.8 million, an increase of 38% from the \$0.6 million reported for the same period last year. Net income before taxes increased 86% to a record \$0.8 million from \$0.4 million for the same year-ago period.

Net income for the quarter was \$0.5 million, or \$0.02 per fully diluted share (based on 20.5 million fully diluted shares), an increase of 100% compared to net income of \$0.3 million, or \$0.01 per fully diluted share (based on 19.4 million shares) for the second quarter of last year.

"This was the best second quarter in company history," said Pioneer's President and CEO Bruce A. Shear, "It follows last quarter's similar record. Historically, our second quarters have often been the seasonally weakest in each fiscal year, and we are especially proud that we nearly doubled our net income despite the pre-operational expenses of our new Seven Hills facility. Since the previous quarter, we also added nearly a million dollars in cash to the balance sheet, while reducing our long term liabilities substantially."

Continued Shear, "This record performance was driven by another quarter of strong growth in our patient care segment. Like the first quarter's doubling of net income over the prior year, the doubling this quarter demonstrates the return of our investment in our Las Vegas market expansion. We expect substantial growth in both revenue and income to continue, especially as our new Seven Hills facility comes online later this fiscal year and we

realize the fruition of some of our wellness program initiatives. Add to this a strong balance sheet and it is plain to see that Pioneer enjoys a very strong foundation as we seek new opportunities for growth and expansion in the second half of fiscal 2008 and beyond."

### **Teleconference Information**

PHC will host a conference call today at 4:30 p.m., Eastern Time. A question and answer session will follow management's presentation.

To participate in the call, dial the appropriate number 5-10 minutes prior to the start time, request the PHC conference call and provide the conference ID.

Domestic callers: 1-800-762-9058 International callers: 1-480-248-5085 Conference ID#: 3835589

A web simulcast of the call can be accessed via PHC's website at www.phc-inc.com. The call will be available for replay starting at 7:30 p.m. Eastern Time until March 14, 2008:

Toll-Free Replay number: 1-800-406-7325 International Replay number: 1-303-590-3030 Replay PIN #: 3835589

If you have any difficulty connecting with the conference call or webcast, please contact the Liolios Group at 949-574-3860.

## About PHC, Inc.

Pioneer Behavioral Health operates companies that provide inpatient and outpatient behavioral health care services, clinical research and Internetand telephonic-based referral services. The companies contract with national insurance companies, government payors, and major transportation and gaming companies, among others, to provide such services. For more information, please visit www.phc-inc.com.

Statement under the Private Securities Litigation Reform Act of 1995

This press release may include "forward-looking statements" that are subject to risks and uncertainties. Forward-looking statements include information about possible or assumed future results of the operations or the performance of the Company and its future plans and objectives. Various future events or factors may cause the actual results to vary materially from those expressed in any forward-looking statements made in this press release. For a discussion of these factors and risks, see the company's annual report on Form 10-K for the most recently ended fiscal year.

PHC, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS December 31, June 30,						
ASSETS		2007	2007			
	(unaudited)					
Current assets:	(					
Cash and cash equivalents	\$	3,707,113	\$ 3,395,173			
Accounts receivable, net of allowance for						
doubtful accounts of \$2,872,746 at						
December 31, 2007 and \$3,764,583 at June 3	30,					
2007		6,145,555	6,524,387			
Pharmaceutical receivables		1,667,911	1,942,268			
Prepaid expenses		486,023 688,60				
Other receivables and advances		888,088 868,6				
Deferred income tax asset		1,344,920	2,015,000			
Total current assets		14,239,610	15,434,056			
Accounts receivable, non-current		35,000	35,000			
Other receivables		79,868	91,697			
Property and equipment, net		2,559,369 2,121,19				
Deferred financing costs, net of						
amortization of \$208,148 and \$150,124 at						
December 31, 2007 and June 30, 2007		542,346	613,865			
Customer relationships, net of amortization	n					
of \$440,000 at December 31, 2007 and						
\$380,000 at June 30, 2007, respectively		1,960,000	2,020,000			
Goodwill		3,508,576	3,508,576			
Other assets		3,722,545	3,465,356			
Total assets	\$	26,647,314	\$ 27,289,741			

		-		
LIABI	LITIES AND STO	CKHOLDERS ' EQU	JITY	
Current liabilities:				
Accounts payable			\$ 1,385,328	
Current maturiti		m debt		1,134,300
Revolving credit	note			1,518,742
Deferred revenue		-	66,048	433,301
Current portion	of obligations	under	104 462	005 050
capital leases Accrued payroll,			184,463	
Accrued expenses	and other 11a	DIIIties	1,380,078	1,702,772
Total	current liabil:	ities -	6,433,449	
Long-term debt,				
Obligations under		288,664	831,387 226,706	
Deferred tax liak	-	93,000		
		-		
Total 1	liabilities			9,039,600
~ 11 11		-		
Stockholders' equity				
Preferred Stock,				
authorized, none		-		
Class A common st 30,000,000 share				
and 19,622,076 s	,			
31, 2007 and Jun			197 527	196,221
Class B common st			221,021	
2,000,000 shares			l	
and outstanding				
June 30, 2007, r				
convertible into				
common stock	one phare er		7 758	7,758
Additional paid-in	n capital		27.124.340	26,812,808
Treasury stock, 3	-	and 199.098	2,7121,010	20,012,000
shares of Class				
31, 2007 and Jun				
at cost			(622,666)	(191,700)
Accumulated defic:	it			(8,574,946)
		-		
Total s	tockholders' e	quity	19,413,856	18,250,141
		-		
	iabilities and		h a a	
stockh	olders' equity		\$ 26,647,314	
	D.1.0			======
0000		) SUBSIDIARIES		
CONDENS	ED CONSOLIDATE (Unaud		OF INCOME	
	,	,	Six Months	Fnded
		31,	December	
Revenues:		2006		
Patient care, net				
Pharmaceutical		·· · · · · · · · · · · · · · · · · · ·	,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
studies	1,421.853	873.920	2,842,818	1,925,303
Contract support	-, <u>-</u> , 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,	5,5,720	2,012,010	-,,20,000
services	1,141.376	1,131,770	2,281,142	2,266,161
			2,201,142	2,200,101
Total revenues	12,694,430	9,952,360		
Operating expenses:				
Patient care				
	5,472,592	4,431,765	10,768,666	8,486,731
Patient care		-		
expenses,				
pharmaceutical	816,814	421,549	1,426,606	908,486
Cost of contract				

support services Provision for doubtful		823,571	687,174	1,626,219	1,525,729
accounts Administrative		342,342	347,458	764,568	799,983
expenses Administrative		3,799,897	2,929,865	7,409,833	5,926,006
expenses, pharmaceutical	_	605,757	 529,555	 1,177,613	1,208,663
Total operating expenses	_	11,860,973	 9,347,366	 23,173,505	18,855,598
Income from					
operations	_	833,457	 604,994	 2,225,091	1,158,968
Other income (expense):					
Interest income				85,039	
Other income		18,472		32,571	(4,078)
Interest expense	_	(117,319)	 (212,441)	 (248,700)	(332,271)
Total other expenses, net	_	(46,343)	 (181,768)	 (131,090)	(269,692)
Income before provision for taxes		787,114	423 226	2,094,001	889,276
Provision for		/0/,114	425,220	2,094,001	009,270
income taxes	_	305,282	 162,138	 812,158	344,905
Net income applicable to common					
shareholders	-	481,832	261,088		544,371
Basic net income					
per common share	\$	0.02	\$ 0.01	\$ 0.06 \$	0.03
Basic weighted average number of	_	20 142 626	 10 750 151	 	10 626 146
shares outstanding	_	20,143,636	 18,/58,151	 20,140,208	18,636,146
Diluted net income per common share Diluted weighted average number of	\$	0.02	\$ 0.01	\$ 0.06 \$	0.03
shares outstanding		20,485,294	19,409,232	20,494,963	19,280,727
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